

**Dr. Günter Unterleitner**

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Since 2011      **myPEX my ProcessEXzellece Consulting**  
**Owner**

Projects in Finance, Industry and Computing: Process, Costs, Revenue, Quality, Finance. Enforcement of Rentability and Sales, Process-Efficiency, Quality in Products and Production, Costcutting, Management of ICT, Projectmanagement, Interim Management.

2003 – 2010      **Hypo Tirol Bank AG**  
**Member of the board, Chief Operation Officer, Vicepresident**

Responsibility for ressorts: Back-office credit-service, financial market service, logistics and construction, IT, process management, risk management, human resource management, accounting, legal department, compliance, leasing, property management, Hypo Tirol Bank Italy Spa.

Main topics: strategy review „aGora“, structural transformation of strategies, realignment of back-office and service departments, construction of risk management and process management, balanced score card, service-level-management by efficiency of back-office-departments, strategic reorientation of outsourced data center “ARZ Allgemeines Rechenzentrum“, strategic human resource management, cost reduction programs, governance of group, formation of Hypo Tirol Bank Italy Spa and chairman of supervisory board.

1997 – 2003      **Bank für Tirol und Vorarlberg AG**  
**Head of Organization Department and Backoffice-Center, attorney**

Department staffed with 170 employees and budget about € 8,1 Mio. group material costs and € 6,6 Mio. group investments. Responsibility for process-and team-design, application-development, logistics and construction, purchasing department, IT, transaction management for credit, securities, payment, treasury, cash- and customer relations.

Main topics: Information management and –strategy, Multi project management, realignment of application-framework, construction of application-development-department, strategic reorientation of IT-outsourcer and data center “3BEG-Banken-Entwicklungsgesellschaft“, construction and piloting of group MbO-Process by BSC-dimensions including performance bonus, creation of productivity-

and process-management, construction and management of BTV Backoffice-Center, development program of branches.

1995 – 1996

**Czipin Productivity Consulting Hungary  
Consultant, Projectmanager**

Efficiency programs for large industrial firms in Hungary and Austria, analysis and realization of structure- and process-improvement, information systems for productivity and quality management, trainings for managers and employees.

1995

**Doctorate at University of Innsbruck  
University department Business Informatics, Prof. Roithmayr**

Dissertation: Information oriented Management – Information Systems Responsibility and Training of Management.

Publication: Walpoth, G., Unterleitner, G.: Information based Management – in finance industry, in: IM – Information Management, 9. Jg., Heft 4/94, Computerwoche Verlag GmbH, München, S. 42 – 50.

1989 - 1995

**Bank für Tirol und Vorarlberg AG  
Company Organization**

Main topics: reconstruction of BTV-Group, manager of several international and banking group projects, calculation models for customer- and market pricing, management information systems, systemic organization development, systems- and methods-responsible for accounting and controlling department.

1984 – 1992

**Consulting company for IT-solutions  
Independent Entrepreneur**

Efficiency in processes and personal-computing of small companies in Austria, functional specification, tendering and parameterizing of applications, subsidiary assignment at Rosenkranz, Ernst & Young: Restructuring of BTV-Group “Bank für Tirol und Vorarlberg AG”.

1985 – 1988

**Institute of Information and Communication  
Assistant of Chairman**

Manager of administration, Studies and consulting for IT-education and- training of tyrolean companies, trainer operation systems, office management and databases.

1982 – 1985

**Schwaighofer Computersystems  
Sales Representative**

Distribution of personal computing systems Apple and Sun, integration and configuration of UNIX applications.

1980 – 1985

**Study of Business and Administration at University of Innsbruck  
Department of Accounting, Auditing and Trusting, Prof. Lexa**

Focuses on business-process-design and IT,  
Master degree in Business and Administration Studies,

Master thesis: IT-based cost accounting - design and project planning for a food production company.

1971 – 1979

**Academic High School Innsbruck**

## Other Roles and Responsibilities

- 2000 - dato      MCI Management Center Innsbruck: Lecturer of Information Management and Banking at bachelor and master degree course for general management and industrial engineering; courses deal with experimental games at information management, customer segmentation in banking practise, investment analysis at industrial engineering.
- AQA Austria Quality Agency: Peer Evaluator of Applied Sciences Universities.
- Ilse und Helmut Wachter Private Foundation, Member of the Board.
- 2003 - 2010      Data center "ARZ Allgemeines Rechenzentrum", Vice president supervision board, president advisory board.  
Chairman of ARZ Hypo Holding GmbH.
- AIG Alpen Real Estate Association, Vice president supervisory board.
- Hypo Tirol Bank Italy, President of supervisory board.
- HUBAG Hypo Equity Fond, member supervisory board.
- TIGEWOSI Tyrolean Social Housing Association, Vice president supervisory board.
- 1999 - 2002      Austrian Federal Economic Chamber: member taskforce Innovation management.
- 1999 - 2003      ÖWS – Austrian Investment Service GmbH, member of the supervisory board.

## Qualification profile

Banking: in Austria all matters about COO and CIO, in Italy general governance and management of an Italian bank, in Germany and Switzerland all topics around credit management, back office processing, sourcing and IT-Systems.

Strategy and controlling: business modelling, szenarios, portfolio analysis, business unit design and performance, controlling by balanced score card, efficiency programs.

Management: Strategic human resource development, team design, MbO instruments and process, coaching and supervision of topics in general management, organization design, IT and finance.

Process design and efficiency gaining: analysis and design of processes, quality management, service-level-management, process costing and controlling, cost management – all in banks but also industry.

Data Center- and IT-Management: Strategic design of business model, strategy and design of application architecture, customer value oriented application design, multi project management, sourcing: strategies, tendering and implementation.

Languages: English business fluent, Italian level B2.